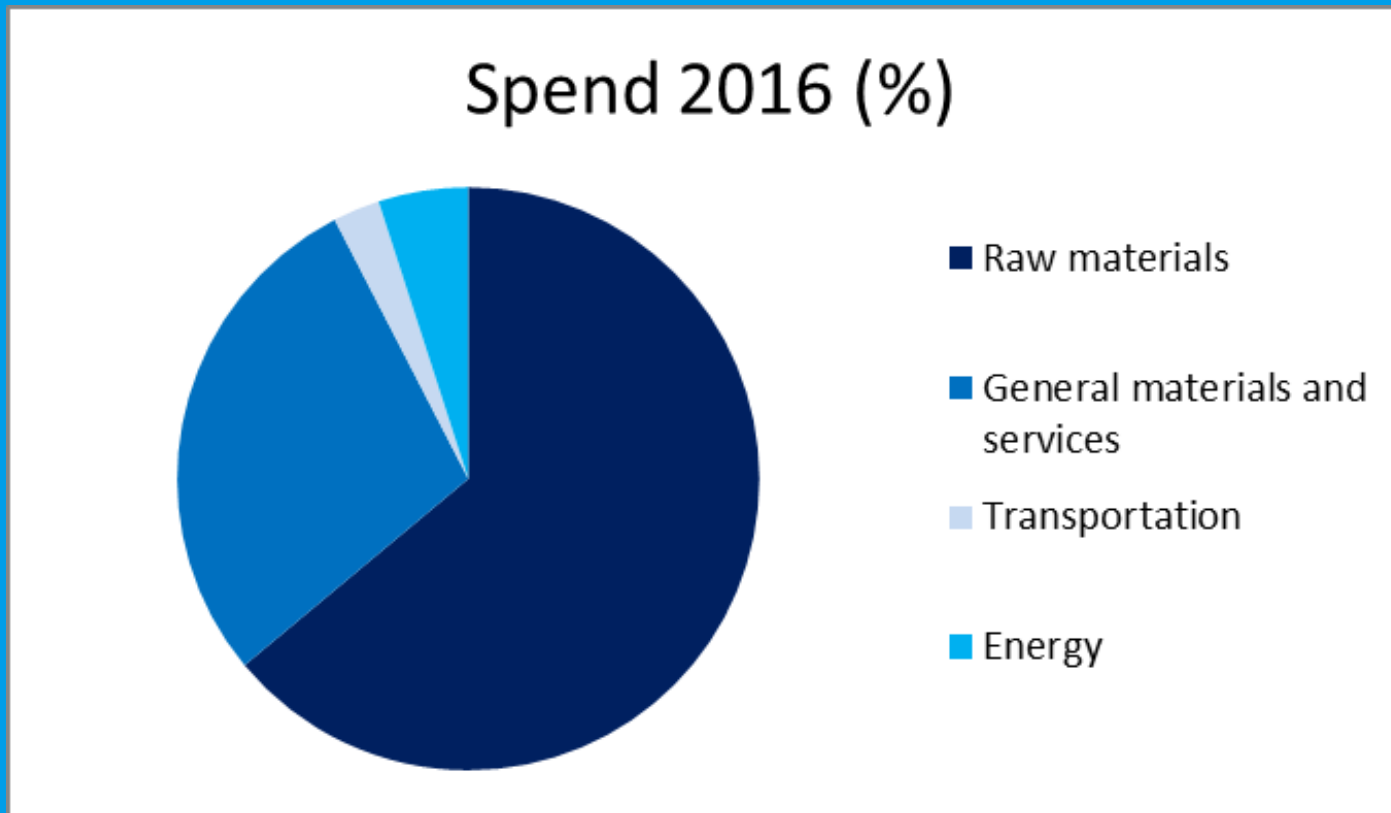


Procurement & Contractors

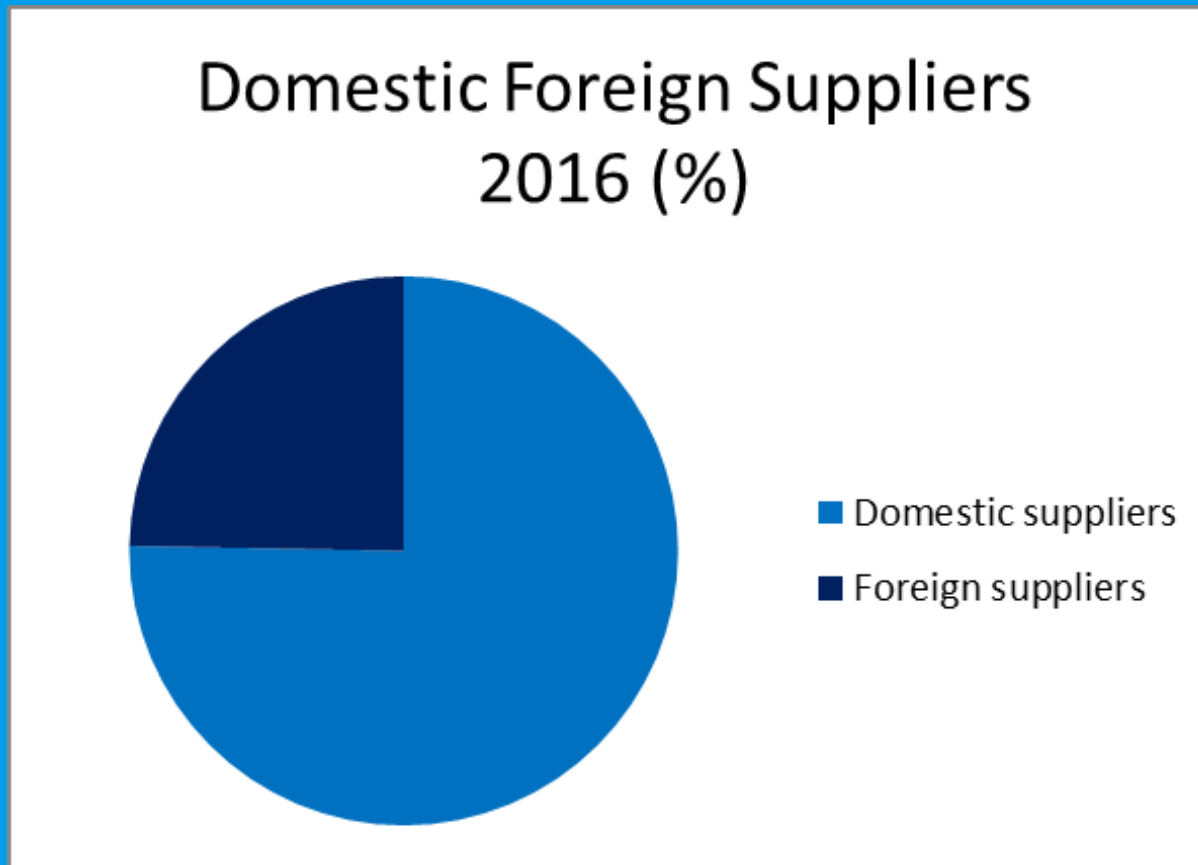
Key figures

What we like to see?

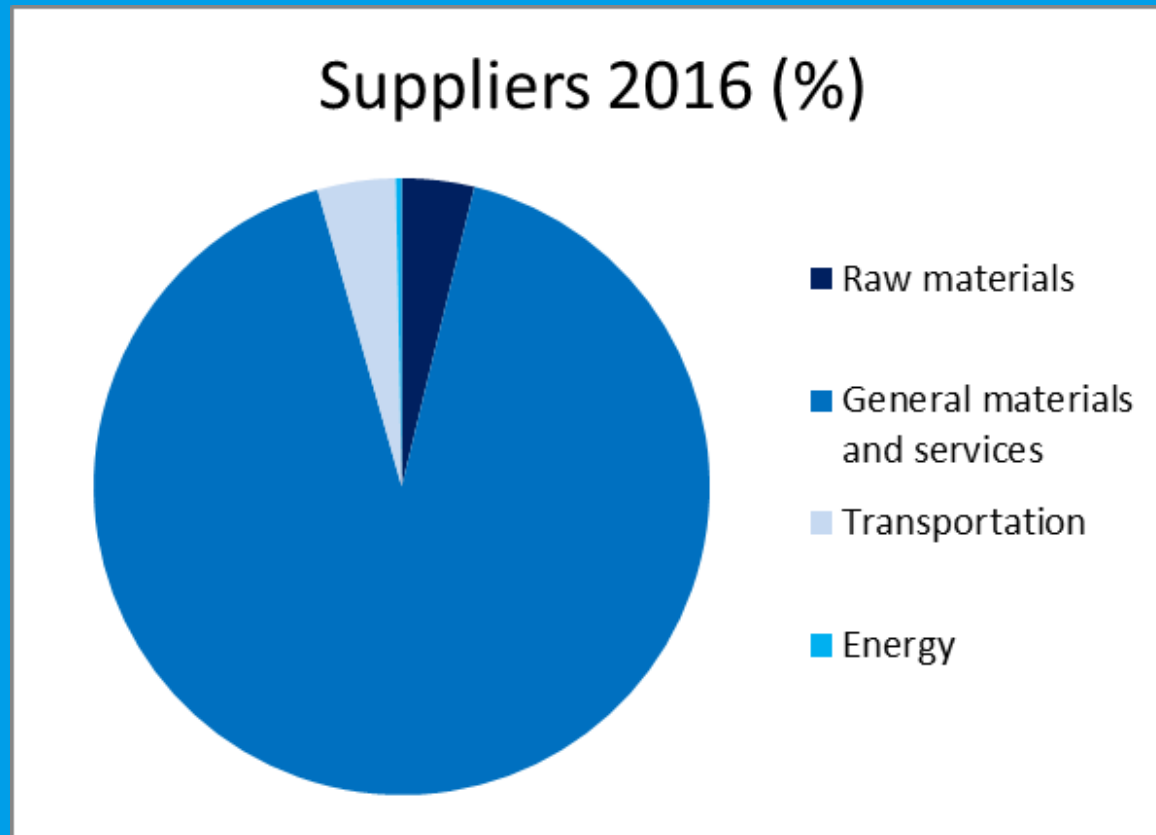
Procurement - key figures



Procurement - key figures

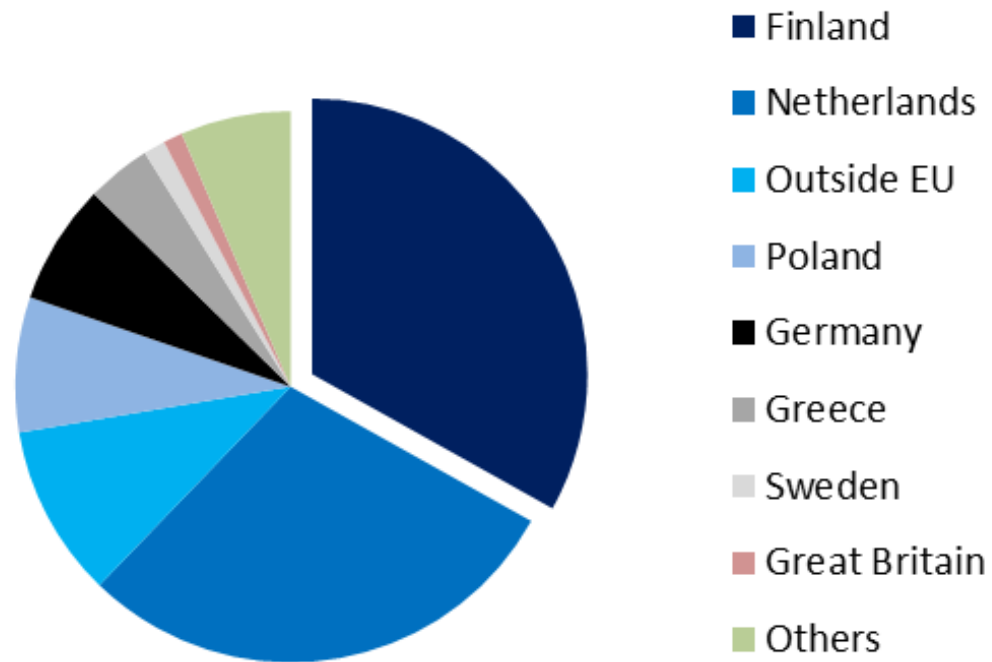


Procurement - key figures



Procurement - key figures

Purchases by country 2016 (%)



Procurement - Other facts 2016

- Total number of Purchase Orders -16 700
- Total number of Purchase Order lines - 48 500
- Different services count for about 60% of all purchases
- Annual Contracts / Purchase orders
 - 100 Contracts / Purchase Orders with annual purchase value > 200 keur
 - 200 Contracts / Purchase Orders with annual purchase value > 100 keur

Our contractors – what we like to see?

- ❖ Safety (safety plans, statistics)
- ❖ Act on the Contractor's Obligations and Liability when Work is Contracted Out
- ❖ Contractor's economic indicators
- ❖ Good pricing
- ❖ References
- ❖ Punctuality & on schedule
- ❖ Attitude and openness
- ❖ Effectiveness
- ❖ Innovativeness
- ❖ Willingness to develop competence and way of action
- ❖ Rapid response to changes (e.g. need for extra manpower)

Thank you!



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